



## VAFORD GROUP OF COMPANIES

# Industry Stalwart Wins Rich Market Applause

Quality of service and commitment to customer made a dream come true for son of the soil and entrepreneur par excellence CONWAY WONG.

**W**hen CONWAY WONG started 50 years back, he could probably never have imagined his company would grow to such a position of market leadership. Today, his Vaford Group of Companies evolved into an operation with a strong regional presence in China and Southeast Asia, and also an extensive service portfolio that comprises of project & construction management, main & specialist contracting, design & build, manufacturing of construction & building materials and property investment.

### Success Secrets

Since inception in 1968, Vaford has established an enviable track record as one of the region's foremost contracting and construction firms, with a strong reputation for delivering the most complex, challenging and high-quality commercial projects.

Led by Conway Wong, Vaford battled the competition, outrode the economic crests and troughs to soldier on and offer its customers an increasingly better quality of service, innovative solutions and individual care.

"We stayed steadfast to our core values of taking each job personally and completing it on time and to the best of our ability. As we grew in size, we were able to attract the best talent, which in turn resulted in a wider range of services and a more qualitative approach toward customized, tailor-made solutions."

### Changing Times

"Hong Kong's building and construction industry is changing as trends dictate design and space gets more expensive," says Wong. With the rising costs of labour



**Conway Wong: "Proud to have completed and delivered beyond expectations, the challenging and second Apple Store in Chongqing, China."**

and materials, there is an increasing need for quality suppliers who take every job personally and execute flawlessly," he adds.

"We've undertaken projects including work on hospitals, sports and leisure, residential, commercial, retail, theme parks, aviation, food and beverage as well as in arts and culture, and have recently completed and delivered the demanding and challenging project in the form of our second Apple Store in Chongqing, China," says Wong.

"Our satisfied clients are our best advertisers and thus we get a lot of referral business. Our real satisfaction in this business comes from seeing people enjoy the projects we work on. It brings a sense of giving back to the community and that means more to us than anything," says Wong.

### Constant Improvisation

Since inception, Vaford has also risen to be regarded as one of the region's premier manufacturers and suppliers of building products.

The Vaford Group provides a well-integrated portfolio of contracting and construction-related services across the market sectors' spectrum.

"We strive to embrace new materials and methods of construction. Our clients obtain benefits by drawing from not only our expertise and resources, but also from those of our extensive supply chain of manufacturers.

"With operational offices throughout the region, Vaford is well placed to provide prompt and effective response to all enquiries. Our areas of expertise and service include Engineering, Project & Construction Management, Main & Specialist Contracting, Design & Build, and Building Materials."

### Market Applause

"Winning the prestigious HKMVC Award is due recognition that our devo-



**The Paiza Club, Venetian Macau – 2013.**

tion to excellence is well received by our customers. The Award is motivation for us to reach for greater heights and push back boundaries, constantly innovate and exceed the expectations of our valued clients," says Wong.

"We are delighted to have been chosen for this quality Award that only the very best companies receive, and I feel sure that this will inspire us all to do our very best for Hong Kong," concludes Wong. ■

For additional information please visit [www.vafordgroup.com](http://www.vafordgroup.com)